

Maynooth University National University of Ireland Maynooth **Careers** Service



### Take your next step

### Interview Preparation



### Talk to us



**Careers** Service

Careers Connect

#### Take your next step



### **Interview Tips**

### How the Careers Service works

- Open Online
- Monday Friday
- Use Careers Connect to engage with us
- Website

www.maynoothuniversity.ie/ careers - lots of useful career/job search information and resources







### Do you know...

**Companies are looking to hire not to reject** 

- When called for interview employers want to offer you the job
- They are looking for the best person for their company....

- ...it is up to you to show them That's you!
- Two way process not an interrogation!



### What you need to know

- The Basics:
  - Research: Company, Position, You
  - Appearance | Body Language
  - Setting
- Questions
  - Traditional
  - Strengths Based
  - Competency Based Questions

### Resources



## Company research...Why? |Where?

### You need to know

- Who they are, what they do, are they a good match for you?
- so you can answer when they ask "what do know about us?"

- Company Website
- Google
- Social Channels
- Company may send you information
- Other sources of information
  - Trade/Business
    websites and journals



# Research the Job – what are they looking for?

- Carefully read the Job Description
  - Qualifications
  - Experience
  - Abilities/Technical Skills
  - Personal Skills transferable skills



## Know yourself... Why?

- Interests and Motivations
  - Is this the job for you?
- Skills and Abilities
  - Can you do this job?.... YES!
  - How will you convince others of this?
- What will you say when they ask...?
  - "Why should we employ you?"
  - "What will you bring to this company?"



### Know yourself... How?

- Divide your experience into categories
  - work through your CV and application form
  - Course (see module descriptions)
  - Part-time work
  - Extra-curricular
- Make a list of your skills
  - List one example (or more) of how you use this skill



## Prepare to sell yourself ... How?

- Compile a list of all the most important points you would like to make
- Use the job description and match to your skills and experience .... convince the interviewer that you are the best person for the job
- Know your Strengths and Weaknesses.

- Work through the likely questions.
- Prepare your answers.
- Practice your answers out loud – the more you do this the more polished your answers will become.



#### PROSPECTS.

(९) Log in Register

### Browse by letter

### Power statements...your skills

### www.prospects.ac.uk



Α

- Academic librarian
- Academic researcher
- Accommodation manager
- Accounting technician
- Acoustic consultant
- Actor
- Actuarial analyst
- Actuary
- Acupuncturist
- Adult guidance worker
- Adult nurse
- Advertising account executive
- Advertising account planner.

## **Professional Appearance**

- Only one chance to make a first impression
- Style consistent with the type of position
  - Convey professionalism and competence
  - Co-ordinate your clothes
    - Suit, jacket/trousers/skirt, plain shoes
    - Accessories: keep to a minimum keep focus on you and your message





### **Dress and Appearance**

- Conservative convey professionalism
- Has to fit!!!
- Dark colours lend you more authority than light/pale ones





# The Interview Begins... the moment you are at risk of meeting anyone from the company or institution In Person Interview

- Be early (10-15 minutes )
- Check travel arrangements
- Exact location do a "dry run" at a similar time of day
- Have details of invitation with you directions/phone number etc.
- Let reception know you have arrived
- Freshen up check the mirror
- Mobile Phone silent is not enough! Switch off so no distraction or vibrate noises



### The Interview Begins... the moment you are at risk of meeting anyone from the company or institution Online Interview

- Be early (10-15 minutes )
- Check login arrangements
- Be polite and professional in all pre-interview email/phone correspondence with organisation
- Mobile Phone if not using for the call, have on silent and out of sight so it isn't a distraction



### **The Interview Begins: In Person**

- Be prepared to shake hands firmly!
  - A weak handshake creates a negative impression
- Wait to be asked to be seated
- Smile!
- General Chat...Warm up/Settle down question.
  - How was the journey?
  - Do not give a blow by blow account



### **Eye contact is important!**

- Concentrate on the person asking question glance at others from time to time.
- It is difficult to hold a conversation with someone who doesn't hold eye contact!! (Try it...)
- Eye contact shows that you are interested, involved and confident (i.e. what they're looking for!)



# Body Language: are you "saying" what you mean?

- Do not perch on the edge of your seat.
- Sit well back but lean slightly forward.
- Do not fidget, play with hair, jewellery, tie etc.
- OK to use some hand gestures



# Body Language: What is your body language saying..?

- Take your cues from them
- Be wary of injecting humour but OK to laugh as long as you are sharing a joke

- Voice practise your answers out loud before the interview
- Pause to gather thoughts
- Speak clearly
- Volunteer information
- Do not waffle
- Ask for clarification of question



## Examples of interview questions & answers







## "The Toughest Questions you'll ever be asked"

- Tell me about yourself.
- Why did you apply for the job?
- Tell me what you do in your spare time/to relax?
- When have you been involved in teams?
- What are your main strengths and weaknesses?
- Why should we employ you?
- What has been your biggest achievement? What have you learned from your past work experiences?
- When did you last work under pressure or deal with conflict - how did you cope? What is the biggest

problem/dilemma you have ever faced?

- What other career opportunities are you looking at?
- Where would you like to be in five or ten years time?
- When have you had to .....?
- What would you do in .....situation?
- Sell me this product.
- What salary do you expect?
- How competent are you at....?
- You haven't been much of a success so far, have you?
- Do you have any questions?



### **Interview Questions**

"Tell me about yourself."

- Employers are looking for a quick snapshot of you and how well you sell yourself and your capabilities.
- Don't ramble on but make sure you get the main points in – Be Prepared!



## Tell me about yourself!

- Be concise and to the point (3 or 4 sentences)
- Give the information most relevant to the job
- Education
- Relevant Experience
- Skills
- Career goal



### **Interview Questions - General**

- "Why did you apply for the job?" (You need to be familiar with the company and the job description!)
- This looks at your levels of motivation and commitment.
- Outline what you can offer them, and then what they can provide for you.
- Be positive say why you want this job not why you are leaving your present one.



### **Strength Based Interview**

- Series of quick -fire questions to test how you see your strengths
- Testing
  - Who you are
  - What makes you tick
  - How you like to work
  - Will you fit in
- Be strategic
- Be honest
- Be succinct
- Be enthusiastic



### **Strengths based Interview**

- What do you do well?
- What energises you?
- When are you at your best?
- How can you capitalise on your strengths more? strengths more?
- Are you a big picture person?
- Are you a starter or a finisher?
- What would your friends say about you?



### **Competency Based Interviews**

- "Tell me about a time when you showed...."
- Teamwork / Relationship Building
- Initiative
- Communication Skills
- Customer Focus
- Excellence under Pressure
- Organisation / Planning
- Leadership
- Flexibility
- Problem-solving



# Types of competencies likely to be assessed

- Individual competencies:
  - your personal attributes: flexibility, decisiveness, tenacity, independence, risk taking, personal integrity
- Analytical competencies:
  - the elements of decision making: innovation, analytical skills, numerical problem solving, problem solving, practical learning, detail consciousness
- Interpersonal competencies
  - dealing with other people: communication, impact, persuasiveness, personal awareness, teamwork, openness
- Motivational competencies
  - the things that drive you: resilience, energy, motivation, achievement orientation, initiative, focus on quality
- Managerial competencies:
  - taking charge of other people: leadership, empowerment, strategic planning, corporate sensitivity, project management, management control



## **Behavioural Questioning**

- Organisation Skills
  - Ability to Plan Tell me about a time when you had to plan an event? What steps did you take? What were the results?
  - Ability to Set Priorities Could you tell me about a time when you were really busy with study or work or other commitments? How did you handle it? What did you do?
  - Ability to Delegate Have you ever been in a position when you were organising/managing something and had others helping you? How did you distribute tasks? What happened?
- Interpersonal Skills
  - Client Relations Tell me about any people-oriented or customer-service roles you've held? How did you feel in the role? How did they respond?
  - Being a Team Player Were you ever involved with a group of people and a problem arose? What caused the problem? How did you approach it? How was it solved?
  - Ability To Deal With People at All Levels Tell me about a time when you've worked closely with someone at a higher or lower level to you? Describe the situation? What was the outcome?



## **Behavioural Questioning**

- Technical Skills
  - Problem Solving What was the most difficult work or school problem you ever faced? Describe it. How did you address the problem? What were the results?
  - Ability to Apply Knowledge Tell me about a time when you had to apply some newly acquired knowledge or skill? What was the knowledge or skill? What was the outcome?
  - Knowing Limitations Describe a situation when you had to turn to someone else for help. To whom did you turn? What happened?
- Growing With The Job
  - Taking Initiative/Leadership Tell me about a time when you had to step out from the crowd and take the lead in doing something different? What did you do? What was the result?
  - Ability to Learn on the Job Can you describe a time when you had to assimilate a lot of new knowledge and apply it. What was the situation? How did you apply the knowledge?



## **Behavioural Questioning**

- Communication Skills
  - Ability to Communicate Tell me about a time when someone misunderstood something you said? How did you make yourself clear? What was the outcome?
  - Ability to Listen Can you tell me about a time when a friend sought you out as a confidante? What skills did you utilise in this role? How could you apply these skills in the workplace?
- Commitment
  - Work Commitment Describe a situation where you kept persevering with a task even though every one else had given up? Why did you keep going? What was the result?
  - Service Commitment Have you ever done any work in a customer oriented or community service organisation? What did you do? What was the outcome?



## Preparing for Competency Based Interviews

Answer with a STAR

- Situation / Task- Set the Scene...
  - describe a situation where you used the relevant skill
- Action Tell the story...
  - describe the action you took. Give plenty of detail.
    Use "I" instead of "We".

- Results In the end...
  - Outline the results or outcomes



## **Preparing for Competency Based Interviews**

- Review the job description carefully
- Identify the skills/traits likely to be assessed.
- Match to your experiences.
- Competency-focused, well-structured answers are extremely powerful and will impress the interviewer



## **Your Questions?**

- The Organisation
  - expansion plans, new services or innovations, products
- The Work and training
  - formal training programme, duration, reporting structure

- Location | Remote working?
  - travel/mobility required?
- Related to topics raised during the interview
  - demonstrates you were listening
- Chance to tell what has not been questioned



### **During the Interview ...Remember**

- Keep answers balanced: not too long, not too short – take your cues from the interviewer
- Remember Provide lots of examples of experience and skills match
- Speak of weakness in the past tense and explain how you overcame it
- If negative issues arise, be positive and focus on what you learnt



## I don't know!!

• If you are asked a question to which you do not know the answer, you have two choices:

- a) Say you don't know
- b) Prove you don't know
- Waffle is not convincing!!


## **Telephone Interviews...**

- Can be used as first stage of selection process
- A quick screening tool for employers
- Once you've applied be prepared for a call
- Avoid clueless response
- Professional Voicemail ...and online/social media presence

- This is a Real Interview
- Be Focussed no distractions
- Practice your answers out loud
- Stand up you will feel more confident
- Smile they will hear it!
- Desk have CV, application form in front of you
- Phone AND Charger
- Good signal



## **Teams | Zoom Interviews**

- Simulate a business environment
- Desk or suitable surface to keep device steady
- Lighting don't sit with light behind you.
- Background have a professional setting
  tidy area or use a background.
- Device charged and plugged in
- Good signal check wifi and sound ensure that you can be heard
- Remember to look at the webcam rather than the screen – Eye Contact!

### Have your research ready...

- What competencies they want
- What strengths and skills you have
- Questions you want to ask



## **Video Interviews**

- This is a Real Interview
- It is not Skype or Teams and not a telephone interview
- Employers frequently use this to allow them to review large numbers of applicants
- The interview takes place online (mobile device/laptop)

- You access the interview by clicking a link sent by the employer
- The employer will provide detailed instructions on how to access the platform and the structure of the interview
- Ensure you are familiar with what to expect



## **Video Interviews**

- Questions can be asked by a person in a pre-recorded video, by a bot or will appear as text on the screen
- You will be given a set amount of reading/thinking them (e.g. 30 seconds) and then a set amount of time to answer the question (e.g. 2 minutes)
- Opportunities to re-record your answer are not normally offered



## Video Interviews – Technical Set Up

- Check that you device supports the technology being used
- Ensure your device is charged (or ideally plugged in)
- Assess how you look on screen
  - No distractions in the background
  - Lighting don't sit with your back to a window/light source
  - Ideally have the device at eye level, this facilitates eye contact
- Place the device on a secure surface holding your mobile in your hand, while nervous will result in a "shaky" interview



## **Video Interviews - Prepare**

- Preparation is similar to a face to face interview with a few key extras
- Practise set up a call on Skype or Teams and record yourself answering typical interview questions
- Dress code professional, dress as you would for a face to face interview
- Maintain eye contact and be aware of your posture and body language
- Speak clearly, take time to breathe, pause to gather your thoughts if you need to



## Video Interviews – More Information

- <u>https://gradireland.com/careers-advice/interviews-and-tests/video-interviews-put-your-best-face-forward</u>
- <u>https://www.prospects.ac.uk/careers-advice/interview-tips/video-interview-tips</u>
- <u>https://targetjobs.co.uk/careers-advice/interview-</u> <u>types/323749-expert-performance-tips-for-skype-and-</u> <u>video-interviews</u>
- <u>https://www.wearehilt.com/tag/video-interviews/</u>



## **After the Interview**

- How did I do? ...
- Self-Assessment
- Examine how you felt it went
- Make notes / tips for yourself for next time
- When you know the result...Get Feedback
- What you did well
- What needs work
- Learn from it ... "What can I do better next time?"



# Careers Connect – Current Students

http://mu.ie/careers-connect

- Send a Query Careers Advisers answer your questions e.g. Career plans, application/job search questions, CV reviews
- Search and Apply for **Jobs**
- Book career guidance meetings with Careers Advisers
- View Careers/Recruitment Events
- Set up Job/Events email alerts







maynoothuniversity.ie









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Use Queries to send your questions to our careers advisers



## Book careers appointments



Additional appointments are added frequently so please check back to view latest availability.



Next Step Careers Meeting

Take the next step in your career journey... Meet with a careers adviser to discuss your caree... Find out more View appointments -





## Find graduate jobs, graduate programmes and immediate start positions





RECOMMENDED TOP

#### Maynooth University Careers Service

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### Supports for Students, Graduates & Employers

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The Careers Service is open online.

Edit

Our team are available to help with your career questions.

Students / Graduates Do you need help with career planning, subject choice, postgraduate study, job search, CVs, interviews or other careers questions?

Ask questions, book career guidance appointments, search for jobs, find careers information. Find out how to <u>Connect with Careers</u> and take the next step in your career journey.

#### Careers Interest Tests



Take the tests and explore what careers might interest you

#### **Careers Videos**



### Ask questions & **Book Appointments on** Careers Connect

Need career advice or don't know where to start?

Our Careers Advisers are available daily

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Careers advisers are available daily - ask questions and book careers appointments on Careers Connect

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### Careers Connect

Careers Connect is part of MU FutureConnect - your Careers & Employability portal, and is your one stop shop to engage with the Careers Service. On Careers Connect you can ask questions and/or book meetings with careers. advisers and view our jobs and Events Listings. You can also set email alerts for jobs and events.

A CONTRACTOR OF TAXABLE PARTY.

### Current MU Registered Students (Undergraduate and Postgraduate)

#### Login with your MU login details

Once you have logged in to the system you can update your profile and If you wish, sign up for email alerts from us on advertised jobs and up-coming careers events.



Send us your questions



**Rook Careers Appointments** 

## **Any Questions?**

The Careers Service team are here to help you.





- ✓ Careers Information / Questions
- Careers Appointments

### www.maynoothuniversity.ie/careers





**Careers** Service

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