

# On-Demand Learning made simple

# Targeted learning with relevant topics that make an impact

Our on-demand courses allow your employees to select the topics most relevant to their roles and training needs, reducing the amount of time wasted on training in areas your employees are already knowledgeable about.

#### The benefits of on-demand learning:

- Flexible Self-Paced Learning for Employee's
- Progress Reporting Available
- End of Course Certificates
- Bonus Content & Course Materials
- Employee Engagement Strategy's
- Analyse Individual Employee Commitment to Development



1 Choose

Identify what topic you would like to learning more about.



2 Receive

Recieve your chosen course directly to your inbox.



3 Learn

Revise and dedicate time to the the topic that you chose.



4 Repeat

Repeat the process by moving onto your next preferred topic.

# On-Demand Learning Topics

We provide practical topics for a practical learning experience

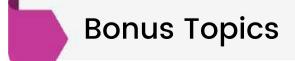














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L&D professionals favour on-demand learning because of employee preferences.



On-Demand learning creates 50% more engagement
Learner disengagement and boredom kill the chances of
success in an eLearning program. On-Demand learning is the
solution, as the learners themselves have pointed out.

# **On-Demand Learning Topics**



# **Train the Trainer Workshop**

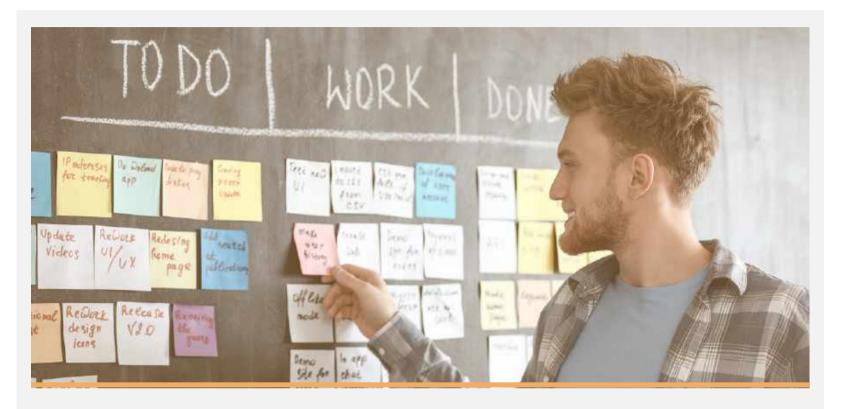
This one-day workshop guides the effective planning and delivery of training. By the end of this course, you will be able to adopt an appropriate training approach to bring the best out of individuals within your team.

8 Topics

**Expert Content** 

() 3hrs 36 mins

Free for Members - €195 for Non Member



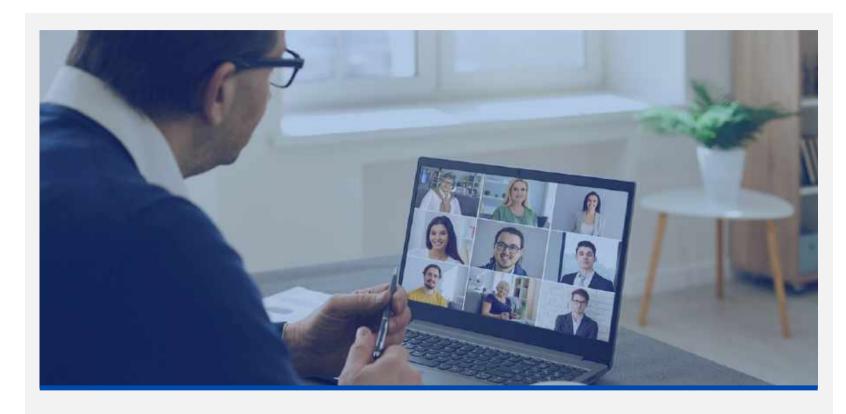
# Agile & Scrum

The course looks at using the Scrum methodologies to break up big tasks into smaller, manageable to-do items so learners can more easily prioritise and assign tasks in order to meet deadlines for upcoming projects.

**7** Topics

**Expert Content** 

() 2hrs 16 mins



# **Managing Hybrid Teams**

This course, delivered online and interactively, focuses on developing key management skills and communication techniques to create cohesive and effective working relations within dispersed teams.

9 Topics

**Expert Content** 

**(**) 48 mins

Free for Members - €195 for Non Member



### **Management Overview**

This course covers comprehensive sub-topics in team competency, delegation, HR management, foundational management, valuable tools and techniques for goal setting and performance management, and the basics of challenging disputes.

3 Topics

**Expert Content** 

() 3hrs 22 mins



# **Anti-Money Laundering**

In this in-depth course about anti-money laundering, learn more about the main areas such as European regulations, terrorist financing and the beneficial ownership regulations which have recently come into effect.

6 Topics

**Expert Content** 

() 2hrs 46 mins

Free for Members - €195 for Non Member



# **Change Management**

In this course, learn how to overcome standard change management obstacles and build your skills and knowledge on managing change effectively with onboarding and implementation techniques.

4 Topics

**Expert Content** 

() 3hrs 17 mins



# **Coaching for Managers**

Coaching is an essential management tool that helps management direct and trains their teams. These skills are an essential part of mentoring, delegation and motivation. You will gain the skills to introduce a new "learning culture" to your teams and organisation.

3 Topics

**Expert Content** 

() 3hrs 37 mins

Free for Members - €195 for Non Member



# **Communicating With Confidence**

Confidence allows you to speak concisely and with clarity. Confidently communicating professionals can convey what they want to their clients and co-workers clearly and efficiently. Effective communication is critically important for career advancement.

3 Topics

**Expert Content** 

() 3hrs 13 mins



# **Consultative Sales Techniques**

Consultative selling skills help sales professionals position differentiated, compelling solutions. The outcome of employing a consultative sales approach is greater satisfaction and stronger relationships between the buyer and seller.

2 Topics

**Expert Content** 

♦ 5hrs

Free for Members - €95 for Non Member



#### **Customer Service Excellence**

Learn and develop your skills to improve company offerings, how to appropriately handle customer dissatisfaction, listening and questioning skills and how to effectively communicate through various mediums such as social media, phone, email and face to face.

3 Topics

**Expert Content** 

() 3hrs 25 mins



# Dealing with Aggressive Behaviours

In this course, learn and understand more about aggression, what organisational supports should be in place, learn about the differences between physical and communicative aggression and how to manage aggression with assertive feedback.

4 Topics

**Expert Content** 

() 2hrs 39 mins

Free for Members - €195 for Non Member



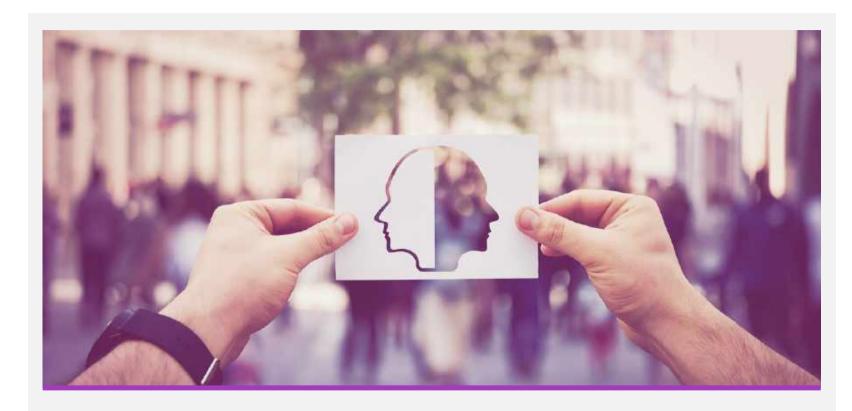
# Dealing with Disputes and Conflict

Learn the dynamics of conflict, types of conflict and conflict escalation. Understand the theories and processes involved in this complex matter and what conflict and management skills would be required.

3 Topics

**Expert Content** 

(3hrs 33 mins



# **Emotional Intelligence**

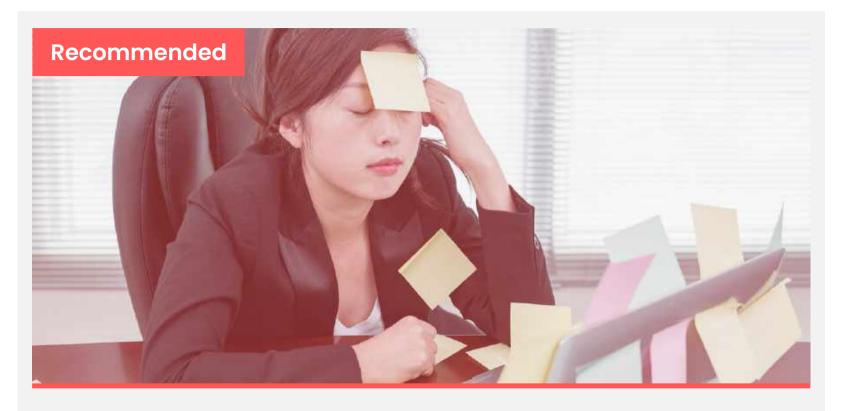
With this course, become more self-aware of your emotions and learn how to interpret others. Managing the reactions of others in the workplace effectively is essential to a team's success. The skills to identify emotional triggers are key to emotional intelligence.

5 Topics

**Expert Content** 

() 2hrs 13 mins

Free for Members - €195 for Non Member



### **Stress Management**

This course helps you break the cycle stress has on your life, so you can be happier, healthier, and more productive. The ultimate goal is a balanced life, with time for work, relationships, relaxation, and fun, with the resilience to hold up under pressure and meet challenges head-on.

4 Topics

**Expert Content** 

() 2hrs 05 mins



#### **Facilitation Skills**

This session will look at the essential characteristics of a practical facilitation session and how to structure it - what to do and what not to do, how to use flip charts and other tools effectively, manage your nerves and best use your communication skills to give clear instruction.

6 Topics

**Expert Content** 

() 3hrs 13 mins

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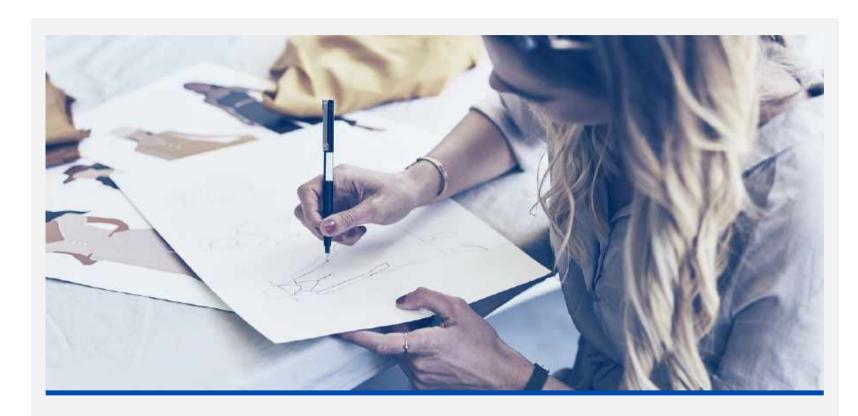
# **GDPR: Data Protection in The Workplace**

Learn vital information surrounding GDPR in the workplace. Our expert trainer will cover in-depth data protection history and terminology. These eight fundamental principles underly the legislation for data protection and accountability for personal data held by your organisation.

5 Topics

**Expert Content** 

() 2hrs 05 mins



#### **Intermediate Excel Skills**

Our Microsoft Excel courses cover various topics which will enhance your knowledge of Microsoft Excel features and the steps required to use these features correctly. This training is designed to help learners understand Excel's intermediate features correctly.

3 Topics

**Expert Content** 

() 3hrs 52 mins

Free for Members - €195 for Non Member



# Time Management

This course will show you how and where your time is being lost and what impact that can have on your and others relying on you. This course also explores how you can manage tasks and control your stress levels during busy periods.

4 Topics

**Expert Content** 

() 3hrs 18 mins



# **Interviewing Skills**

This course has been designed to equip learners with the knowledge and skills necessary to increase their self-awareness and enhance their existing interviewing skills in a dynamic and thought-provoking way.

4 Topics

**Expert Content** 

() 3hrs 20 mins

Free for Members - €195 for Non Member



# **Technical Report Writing**

A technical report is a formal report designed to convey technical information in a clear and easily accessible format. It is divided into sections that allow different readers to access different levels of information.

5 Topics

**Expert Content** 

① 2hrs 27 mins



# **Mentoring Skills**

A mentor may share with mentees information about their own career path, as well as provide guidance, motivation, emotional support, and role modelling. A mentor may help with exploring careers, setting goals, developing contacts, and identifying resources.

4 Topics

**Expert Content** 

(3hrs 9 mins

Free for Members - €195 for Non Member



# Minute Taking Skills

In this course you will learn to effectively prepare for minute taking, taking notes during the meeting and what steps you should take after the meeting to produce professional minutes and how the minutes should be structured and presented.

3 Topics

**Expert Content** 

(1) Thr 44 mins



# **Negotiation Skills**

Negotiation skills are qualities that allow two or more parties to reach a compromise. These soft skills include abilities such as communication, persuasion, planning etc. Understanding these skills is the first step to becoming a stronger negotiator.

3 Topics

**Expert Content** 

() 3hrs 30 mins

Free for Members - €195 for Non Member



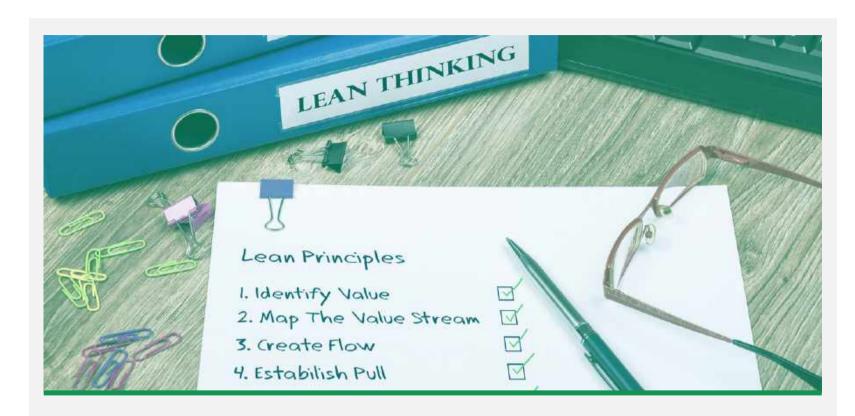
# **Project Management Essentials**

The Project Management Essentials course covers the practical tools and techniques to help you in your project management role. For successful project management, it is essential to understand the fundamental terminology and processes of effective project management.

6 Topics

**Expert Content** 

() 2hrs 13 mins



#### **Lean White Belt**

The Six Sigma White Belt Certification is an interactive course introducing the fundamental principles of a Lean Enterprise with an Introduction to Six Sigma. This course is designed to enable participants to engage in Lean improvement initiatives as informed team members.

8 Topics

**Expert Content** 

() 3hrs 36 mins

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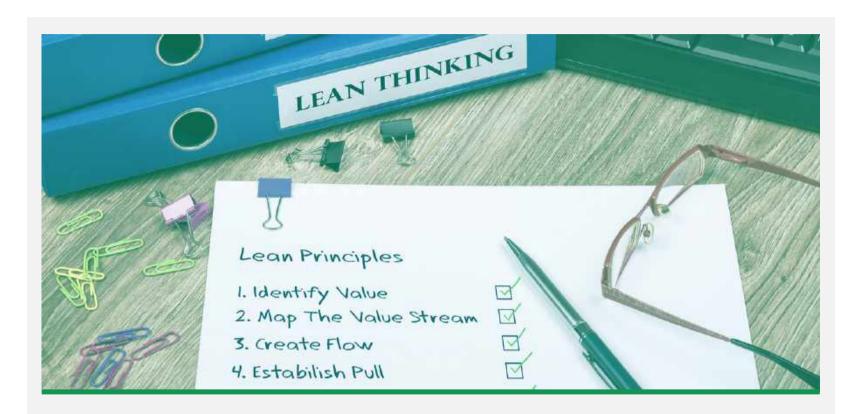
# **Lean Champion**

During the course, you will learn about Six Sigma, Lean principles and the practical application of these tools and techniques, as well as how you can actively direct, manage and participate in Lean projects.

• 5 Topics

**Expert Content** 

() 2hrs 36 mins



# Lean Six Sigma Yellow Belt

This Lean Six Sigma Yellow Belt training course is designed to help you to optimise processes, reduce costs, and improve quality. During the course, you will learn about Six Sigma, Lean principles and the practical application of these tools and techniques.

▶ 10 Topics

**Expert Content** 

() 3hrs 42 mins

Free for Members - €195 for Non Member



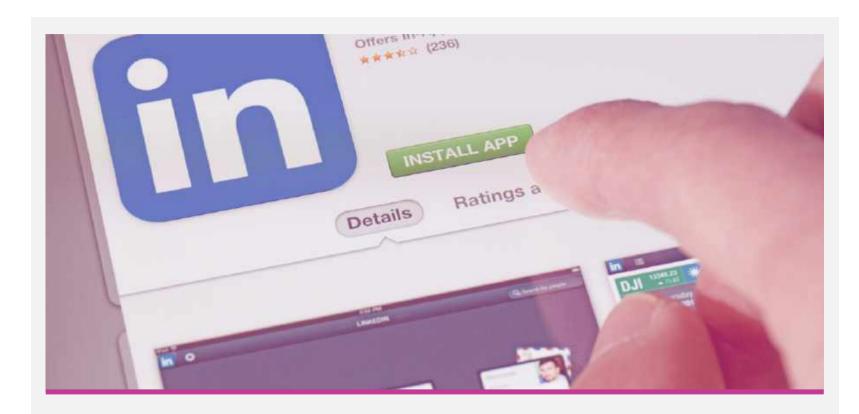
# **Digital Marketing**

This course is ideal for anyone involved in the planning, implementation or measurement of digital strategies – or anyone who employs digital marketing staff and would like to understand how they spend their time.

▶ 10 Topics

**Expert Content** 

() 8hrs 20 mins



# Creating a Successful LinkedIn Profile

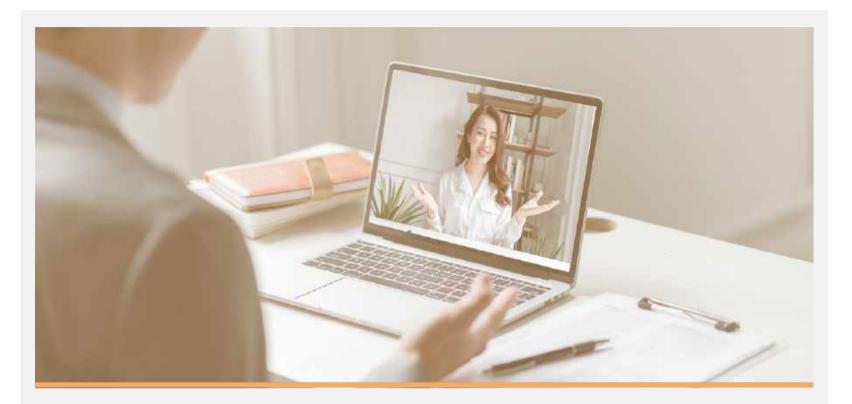
Take your LinkedIn profile to the next level and turn it into a powerful career tool that spotlights your skills, and experiences to impresses your network of connections and potential connections.

▶ 15 Topics

**Expert Content** 

(1) 1hr 5 mins

Free for Members - €195 for Non Member



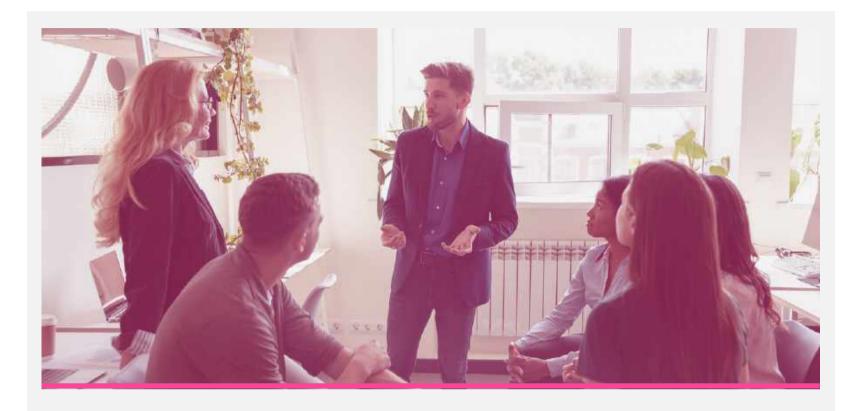
# **Managing Remote Teams**

In this course, you will learn to manage the collaboration of remote teams via the most effective communications and enhance productivity by balancing technological and human resources.

▶ 15 Topics

**Expert Content** 

() 1hr 02 mins



# **Speaking And Presenting with Confidence**

In this course, you will have increased confidence to enhance your delivery and engage any audience. You will be provided with practical skills and increased confidence to deliver your message during virtual meetings and also in a professional environment.

- 4 Topics
- **Expert Content**
- () 2hrs 13 mins

# DCM, Your Learning Partner

# Experts in People, Experts in Learning

For over a decade, DCM Learning has been improving individual and business performance in Ireland and the UK. At our core, we believe people learn best by doing. We design fun, powerful experiences that have a profound and lasting impact on people and their careers, inspiring new ways of thinking, building critical capabilities and unleashing business success.

# Passionate About Learning & Development

We work with the biggest brands in Ireland, including UCD, Pfizer & Google, so you can have confidence in our ability to deliver excellent training programmes for your team or your business.













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